

FONGTEK

Technology Company

Quality, Value and Trust

2026



ISO 9001:2015
Certified



IAF Registered

- 
- ◆ ORGANIZATIONAL CONTEXT
 - ◆ SERVICES
 - ◆ PORTFOLIO OF SOLUTIONS
 - ◆ BUSINESS STRATEGY
 - ◆ OUR PEOPLE

ORGANIZATIONAL CONTEXT

WHO WE ARE

Founded in 2016, we are a global technology company that places excellence at the heart of everything we do. Our Quality Management System—certified to ISO 9001:2015—guarantees robust processes and continuous improvement that directly translates into customer satisfaction.

We offer a comprehensive portfolio that covers Consulting, Field Services and Managed Services, allowing us to support organizations at every stage of their digital transformation: from strategy and solution design, to implementation, operation and optimization of their technological environments.

Our highly trained and certified technical team works with a collaborative and agile approach to anticipate market needs and exceed the expectations of those who trust us. Thanks to this combination of talent, methodology, and passion for innovation, we empower our clients to achieve measurable, sustainable, and competitive results in the global economy.

MISSION, VISION AND COMMITMENT

At FONGTEK, we are committed to being our clients' trusted partner on their digital journey. Our mission is to provide comprehensive solutions that maximize the value of their investments, accelerate their growth, enable them to successfully achieve their business objectives, increase their competitiveness, and deliver exceptional experiences to their end users.

Our vision is to be recognized as global leaders in technology services, transforming the way our clients use information to create a more connected, intelligent, sustainable future; generating a positive impact on society, setting new standards of excellence in the industry and promoting equal opportunities for all involved.

FONGTEK declares that, in the provision of its services, it observes and complies at all times with the laws, regulations and administrative provisions applicable in the territory where the service is performed, including—but not limited to—labor, tax, environmental, personal data protection, health and safety regulations, as well as any other applicable regulations.

COVERAGE



MEXICO COLOMBIA
PERU PUERTO RICO
PORTUGAL

COMPANY EVOLUTION



2016

Foundation



2017

First customer



2018-2025

Expansion



2026

Diversification



SERVICES

CONSULTING

G

- Design, installation, configuration and migration of supported infrastructure.
- IT assessment and diagnosis (as-is / gap analysis).
- Strategic planning and technological roadmap.
- Enterprise architecture and solution design (on-premises, cloud, hybrid).
- Governance, risk and compliance (ISO 27001, ISO 9001, ITIL, COBIT, NIST).
- Digital transformation and process automation (RPA, AI, low-code).
- Cybersecurity advisory (assessments, hardening, zero-trust, BCP/DRP).
- Data & Analytics (BI, big data, data governance, data science).
- Cloud adoption & FinOps (assessment, migration, cost optimization).
- Project management and PMO (agile, hybrid, waterfall).
- Design and implementation of virtualization and container solutions.
- Design and implementation of migrations from legacy environments AIX, hp-ux, Oracle, Red Hat.

CONSULTING

FIELD SERVICES

- On-site hardware and software deployment and installation.
- Servicios IMAC (Install / Move / Add / Change).
- Break-&Fix and parts replacement (warranties, RMA, swap).
- Preventive and corrective maintenance of infrastructure.
- Structured cabling and site surveys.
- Implementation of LAN/WAN/Wi-Fi networks.
- Commissioning of data centers, racks and power systems.
- Smart Hands / Remote Hands 24x7.
- Onsite support for critical events and special projects.
- Physical audits and asset labeling.

MANAGED SERVICES







- Management of servers, operating systems, applications, databases and cloud platforms.
- Multi-channel Service Desk and incident/problem management.
- 24x7 infrastructure remote monitoring and management (RMM).
- Network Operations Center (NOC) y performance management.
- Security Operations Center (SOC), SIEM and MDR/XDR services.
- Backup, Disaster Recovery y Business Continuity.
- Endpoint management and Device-as-a-Service (DaaS).
- Patch management y hardening continuo.
- IT Licensing and Asset Management (ITAM/SAM).
- FinOps and operational cost optimization.

HELP

SERVICE

SOLUTION

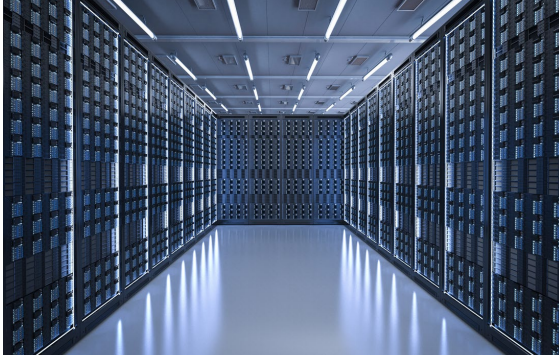
PORTFOLI

BIG	CLOU	VIRTUALIZATION	NETWORKIN	STORAG	SAP
					

Consulting Services

Managed Services

HARDWARE



Field Services



SOLUTIONS IT Infrastructure



Sales

BUSINESS STRATEGY

Diversification through Strategic Alliances

STRATEGIC ALLIANCES

Hewlett Packard Enterprise, Zerto, COMVAULT, vmware, SAP
 aws, servicenow, VERITAS, Red Hat, veeam PROPARTNER
 KIO Networks data center services, PROXMOX, DXC.technology, ekahau, JUNIPER NETWORKS
 NTT DATA

CUSTOMERS

Coca-Cola FEMSA, Hewlett Packard Enterprise, Casa Ley, GRUPASA, ASEGURADORA ACSA, FUNDACION VALLE DEL LILI, ARCACONTINENTAL, FARMACIAS SIMILARES, Ferromex, ARAUCO
 Jose Cuervo, NADRO, La Huerta, MUTUAL de seguridad, CORREOS CHILE, comfama, Galicia, minsur, DELSUR
 BAFAR, Deloitte, GRUPO GLORIA, MEDICUS, D. Pirelli, UNACEM, GOODYEAR, ENAP, Sayer
 AT&T, Bachoco, GRUPO BAFAR, Banca Mifel, citibanamex, Coppel, gruma, Fomento del Ahorro, FEMSA, fres'o
 GBM, QUERETARO, CHOPO, H-E-B, THE HOME DEPOT, P&SA, Liverpool, Nestlé, OXXO, mabe
 PEÑONES, Santander, Quilitas, Scotiabank, telcel, triara, gpi, CAJA POPULAR MEXICANA, TIM, AFIRME

GOALS

Connecting with the Future





Consultants	Professionals	Engineering									
Experience and competitiveness	Solutions Integrators	Executive Personnel									
Project Managers	Change Management	Support tracking									
+100	Experts in:	Implementations									
Proven experience (+25 years)	<table border="1"> <tr> <td>UNIX / Linux</td> <td>Backup & Recovery</td> <td>SAN / Storage</td> </tr> <tr> <td>Microsoft</td> <td>Delivery Services</td> <td>Hybrid Cloud</td> </tr> <tr> <td>Oracle</td> <td>VMware</td> <td>Project Managers</td> </tr> </table>	UNIX / Linux	Backup & Recovery	SAN / Storage	Microsoft	Delivery Services	Hybrid Cloud	Oracle	VMware	Project Managers	Break and Fix
UNIX / Linux	Backup & Recovery	SAN / Storage									
Microsoft	Delivery Services	Hybrid Cloud									
Oracle	VMware	Project Managers									
Business consultants		Facilities									
Solution Architects		Legacy Support									

OUR PEOPLE

Our Greatest Asset



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For efficient service to meet your needs, please contact us directly. contact@fongtek.com Exclusive customer service hub: <http://www.fongtek.com/contacto>

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[Fong Consultores y Asociados, S.A. de C.V.](#)

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EXTENDED PORTFOLIO



Tuning,
Patching

Planning &
Design

Processes
ITIL, SMO,
ITSM

Security and
recovery

Technical
Support 1N,
2N

Volume
Management

Integration of
Solutions

Migration,
Optimization

Continuous
improvement
of the service

Infrastructure

Scalability











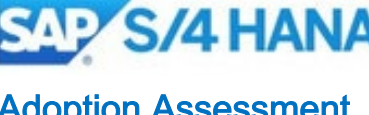

Business Continuity

Our consulting services are proactive and personalized. We use the best technological tools.

IT CONSULTING PORTFOLIO












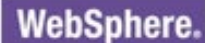
Design, Installation, Configuration, Migration

Migrations

Migration and/or Update

Application modernization

									
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PRODUCTS AND SERVICES PORTFOLIO

We seek innovative solutions in the global market for our clients with demanding IT needs. We offer enterprise solutions from various manufacturers.



Zerto

COMMAVAULT 

vmware

SAP



servicenow

VERITAS



Red Hat

veeam
PROPARTNER



ekahau

JUNIPER
NETWORKS



UNIX, Linux, Windows

HPE Portfolio

ITaaS, IaaS, Cloud

Capacity planning

ServiceManagement
ITSM

SUPPORT AND DELIVERY PORTFOLIO

UNIX, Linux,
Windows

Storage
(SAN / NAS)

Backup &
Recovery

Data Center

Networking

Linux

VMware

Preventive
Support

Reactive
Support

Predictive
Support

Monitoring

Application
Administration

Help Desk

Legacy
Support



NETWORKING SERVICES

PORTFOLIO

Project
Management

Predictive
Support

Preventive
Support

Reactive
Support

Monitoring

HelpDesk







Legacy
Support

aruba
a Hewlett Packard
Enterprise company

BIG DATA

FONGTEK CONSULTING SERVICES








BIG DATA

SAP HANA	Cloudera	Tableau	Hortonworks	Oracle	SQL
					
<ul style="list-style-type: none">• SAP HANA Implementation on Converged System Hewlett Packard• SAP HANA TDI implementation• HA SapHana• DRP SapHana• SAP HANA Management and Consulting Services	<ul style="list-style-type: none">• Cloudera Implementation• Consulting and Management Services	<ul style="list-style-type: none">• Tableau deployment• Tableau Management• and Consulting Services	<ul style="list-style-type: none">• HortonWorks Implementation• HortonWorks Management and Consulting Services	<ul style="list-style-type: none">• Oracle / Oracle Rac / Oracle Golden Gate Implementation• Migration services / database update• Oracle Consulting and Administration Services	<ul style="list-style-type: none">• SQL / SQL Failover Clustering Implementation• Migration services / database update• SQL Consulting and Administration Services

CLOUD

FONGTEK CONSULTING SERVICES

Cloud

Red Hat	Microsoft	Openstack	Azure	Microsoft Cloud Productivity	AWS	Workload Analysis
						
<ul style="list-style-type: none">• Red Hat implementation.• HA Implementation Red Hat Red• Hat RHEV Deployment• Red Hat RHII Implementation• Red Hat Consulting / Update Services	<ul style="list-style-type: none">• Windows Deployment• HA Failover Cluster Windows implementation• Hyper-V implementation• Consulting Services / Windows Update	<ul style="list-style-type: none">• Implementation of Openstack Red Hat• Openstack Management and Consulting Services	<ul style="list-style-type: none">• Azure Stack deployment• Azure Storage Spaces deployment	<ul style="list-style-type: none">• Implementation of MCP	<ul style="list-style-type: none">• Application Deployment and Migrations on AWS	<ul style="list-style-type: none">• Discovery• Suitability Analysis• Mapping to the cloud• Workload migration• Enabling the private / public cloud

VIRTUALIZATION

FONGTEK CONSULTING SERVICES

Virtualization

Vmware



Hyperconverged Infrastructure (HCI) is a scale-out software-defined infrastructure that merges core data services on standard servers.

Hyper-V



Hewlett Packard 3PAR Recovery Manager for Hyper-V enables Hyper-V virtual machines to quickly return to a known point in time or point of failure.

Simplivity



- Storage intensive workloads
- Multiple configuration options (XS, S, M, L and XL)
- General virtualization and VDI workloads

HP-UX Virtual Machine



Resource optimization that integrates advanced file system and volume management with system-level performance analysis, plus a full complement of HP-UX virtualization and infrastructure management software.

Contenedores



A container is a standard unit of software that packages the code and all its dependencies so that the application runs quickly and reliably from one computing environment to another..

Docker



Hewlett Packard's Docker Enterprise Edition accelerates software delivery by providing an integrated end-to-end platform for application development and management from the data center to the cloud.

INFRASTRUCTURE

FONGTEK CONSULTING SERVICES

Storage / SAN / Networking

Software | Services

Product

Implementation

Blades G10

Synergy

Proliant

Integrity

Blades G10



Synergy



Proliant G9 | G10



Implementation SERVERS

3PAR Nimble

Primera SAN

(Brocade)

StoreOnce Data

Protector Veeam

Commvault

One view

SAN Switches
(Brocade)



Storage
3PAR | Nimble
Primera



StoreOnce



MSL



MANAGED SERVICES

FONGTEK CONSULTING SERVICES

Applications								
Operating Systems								
Data Base								
Vmware Products								
IT Infrastructure								
CLOUD								

Methodology





THE BEST RUN



SAP SERVICES AND SUPPORT PORTFOLIO

PORTFOLIO SERVICES AND SAP SUPPORT

Enabling Experienced Partners Driven by the Smart Enterprise

Project Success

- Innovation and Advisory
 - SAP Advisory Services SAP Innovation Services SAP Innovative Business Solutions
- Implementation and Deployment
 - SAP Value Assurance SAP
 - Advanced Deployment
- Technology
 - Platform Services
 - Cloud and Integration
 - Data Services



- Training Services
- Learning and Enablement Products

Continuous Success

Support, Adoption, and Optimization

- SAP Preferred Success
- SAP Enterprise Support
- Value Adoption
- Managed Services
 - SAP HANA Enterprise Cloud
 - SAP Cloud Application Services

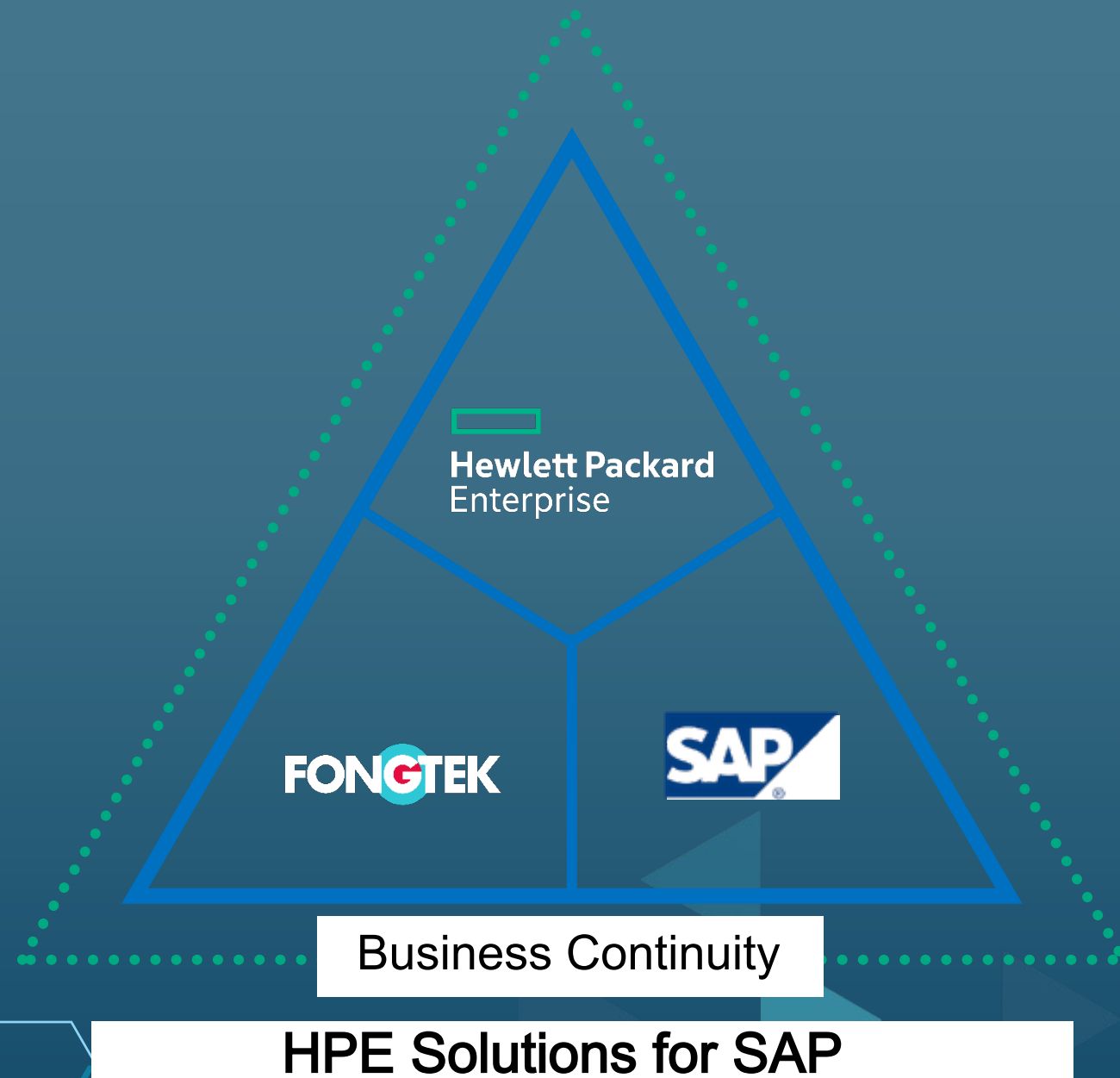
Premium Success

Premium Success Engagements

- SAP MaxAttention
- SAP ActiveAttention

FONGTEK - HPE - SAP

Consistent alliance that evolves with your business



Better economy

- Model based on Continuous Quality Control. Lower
- infrastructure costs with data volume management

Faster time to value

- Complete solutions optimized for SAP Hardware HPE certified for
- SAP
- Reference Architectures and HPE Pointnext Services

Simplified IT

- SAP infrastructure managed and operated by you Quick
- problem resolution with FONGTEK-SAP experts Experience
- available to migrate, integrate, secure and optimize.

Proper control

- On-premises solution for data security, compliance and sovereignty Exceptional
- performance with a fine-tuned SAP environment Less business risk with the
- market leader HPE: 12,000+ SAP implementations Higher levels of continuity
- and availability with HPE Pointnext services

FONGTEK SOLUTIONS FOR SAP

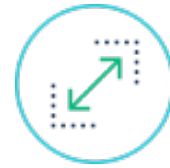
Optimize your migration to run like a real-time business

Your SAP infrastructure requires

Performance



Scalability



Availability



Flexibility



Change control



Experience

Knowledge

Services

Hewlett Packard
Enterprise



FONGTEK

Modernize the core

- Migrations, Upgrades EHP (SAP Enhancement Package) Infrastructure
- Optimization SAP Product Installation.
- BD (any OpSys)
- Tuning Archiving
- Integration Third-party applications
- N, 2N Support Managed Services

Accelerate with HANA

- Installations
- Add On
- Updates
- TDI (Tailored data-center integration)
- Tuning
- Archiving Integration Third-party applications 1N, 2N Support
- Managed Services
-

Transform Into Digital Enterprise

- S/4 HANA / BW S/4 HANA Conversions
- S/4 HANA Implementations
- SAP HANA con Hybrid Cloud
- HPE GreenLake Flex Capacity
- Tuning, Archiving Integration Third-party applications
- Cloud Migration DRP on Cloud

HPE Services as a FONGTEK Value Added

SERVICES FOR SAP

SAP CONSULTING SERVICES

(+100) SAP Services delivered by FONGTEK in MEX-LATAM



MEX



LATAM

INTEGRATION AND MODERNIZATION OF APPLICATIONS

At FONGTEK we understand that the technological challenges for insurers and banks are not limited to maintaining stable operations, but to building agile, secure and scalable digital ecosystems that support business growth and improve the end customer experience.



MODERN INTEGRATIONS WITH APIS

MULESOFT ANYPOINT PLATFORM IBM
API CONNECT API GATEWAY
IMPLEMENTATION CRITICAL
INTEGRATIONS



WE HAVE A TEAM SPECIALIZING IN THE DESIGN, CONSTRUCTION, AND MANAGEMENT OF APIS, WITH PROVEN EXPERIENCE.

MuleSoft Anypoint Platform: designing scalable and reusable integration architectures.

IBM API Connect: comprehensive API lifecycle management with a focus on security, analytics, and monetization.

Implementation of API Gateways, security policies and observability for regulated financial ecosystems.

Critical integrations with core insurance, digital banking, CRMs and ERPs.



ENTERPRISE APPLICATION UPDATE

MIGRATION TO FRAMEWORKS,
APPLICATION REFACTORING,
APPLICATION OF DEVSECOPS,
MODULAR APPROACH

“We know that in the banking sector there are applications developed in Spring Boot, Angular and other obsolete versions, which represents a risk in security, compatibility and performance.”

We offer:

Migration to next -generation frameworks with extended support.

Refactoring critical applications to optimize resource consumption and maintenance costs.

DevSecOps application to ensure quality, traceability, and continuous deployments.

A modular and scalable approach that allows for reducing technical debt and ensuring the future evolution of the portfolio.



DIGITAL PORTAL RENEWAL (INSURANCE & BANKING)

UX/UI REDESIGN, TECHNOLOGY
MIGRATION, NATIVE API INTEGRATION,
COMPLIANCE



The logo for FONGTEK is centered within a cyan rectangular field. The text 'FONGTEK' is rendered in a white, bold, sans-serif font. The letter 'O' is stylized as a circle with a horizontal line through its center. The entire cyan field is enclosed by a thick red border, which is itself surrounded by a dark blue border.

FONGTEK